

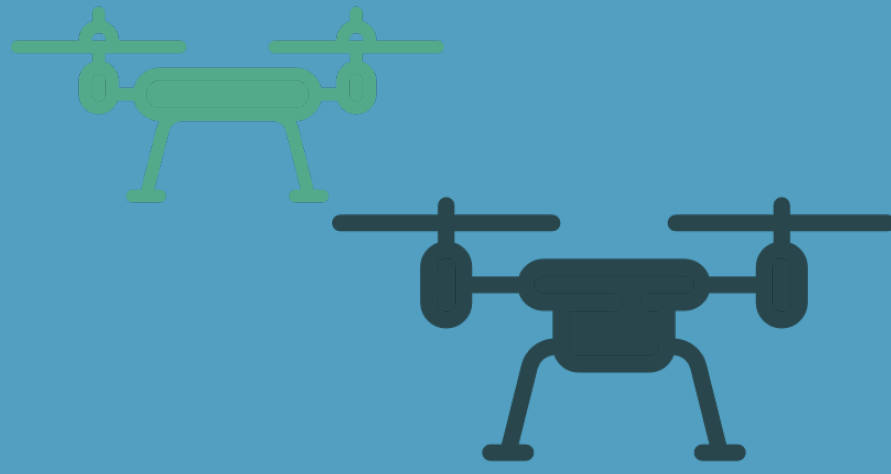
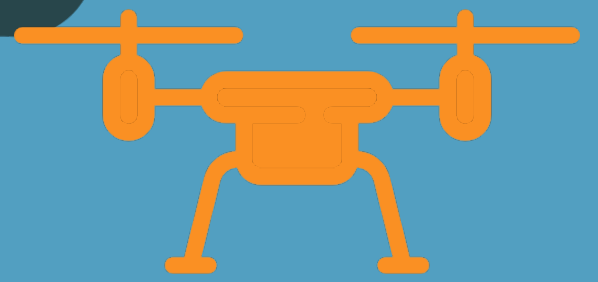
## INDUSTRY TRENDS OF DRONES AND UAV'S

Unmanned Aerial Vehicles (UAVs) and other autonomous technologies provide new opportunities for industrial automation. With use cases in security, surveying, delivery, insurance, and more, businesses can combine software and drone technologies to reduce manual effort and efficiently complete tasks that would otherwise be time and labor-intensive.

**\$45.2B**

Value of prospective drone global projects of applications in infrastructure

\*PwC

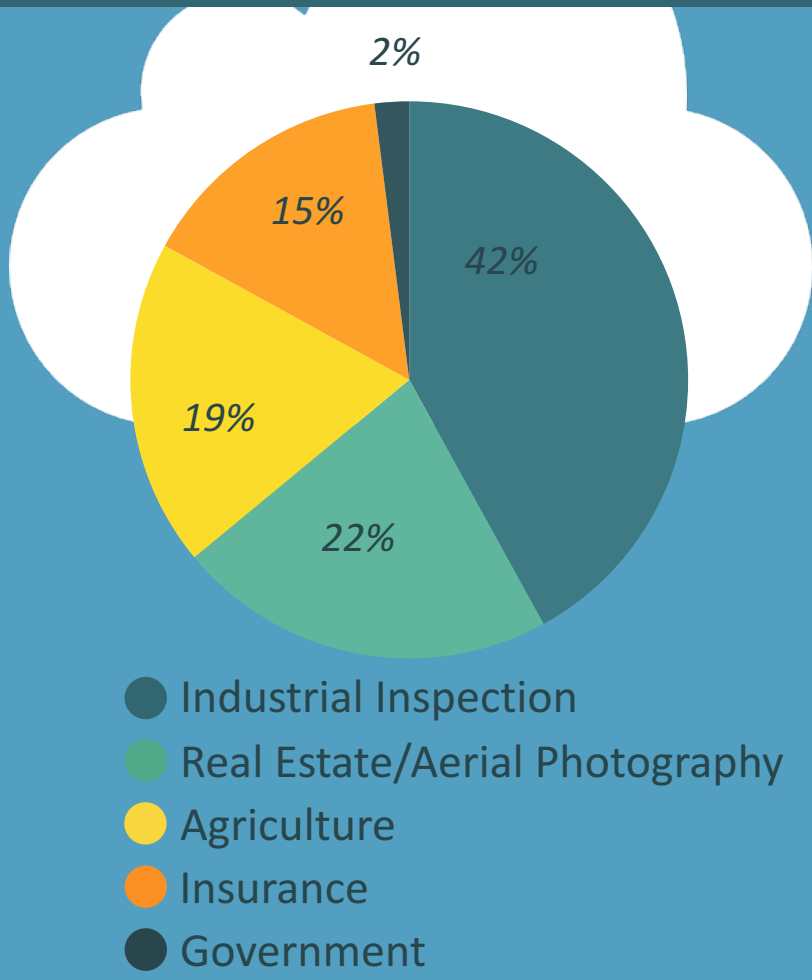


### Drone Technology Cuts Agriculture Costs

Drone-planting systems achieve an uptake rate of 75 percent and decrease planting costs by **85%**

\*PwC

### Top 5 Markets Served by Commercial Drones

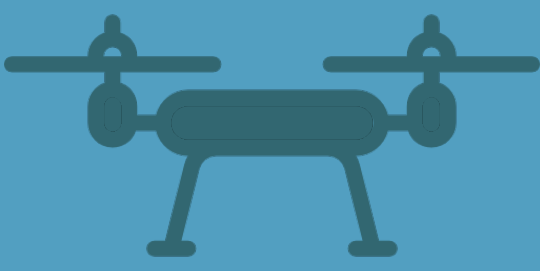


### High-end Drone Market Revenues

**60%** of revenue from drone sales comes from commercial drones costing \$100,000 or more, which represent only **6%** of drones sold.

\*Recode

\*FAA



**3 Million**

Commercial and personal drones will be shipped by the end of 2017.

\*Gartner

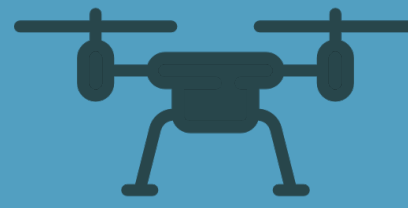
### Growth of the Drone Market in 2017

**34%** Total revenue growth in sales from personal and commercial drones in the year 2017, compared with 2016.

\*Gartner

**39%** More consumer and commercial drones will be shipped in the year 2017, compared with 2016.

\*Gartner



### Predicted Value of Drones By Industry



\*PwC